



# JOHNNY COOL

AIR CONDITIONING & ELECTRICAL









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## **Johnny Cool Darwin Pty Ltd thanks you**

for the opportunity to present our Capability Statement. We're an innovative, incredibly inclusive and vibrant team of industry professionals providing reliable and quality electrical and HVAC (Heating, Ventilation and Air Conditioning) installation and maintenance services.

# About Us

Johnny Cool Darwin was established in 2009 and built a reputation for quality and reliable service in the field of electrical and HVAC services.

Bought by employee and shareholder, Leisha Armstrong in 2023, Johnny Cool Darwin now hopes to establish itself as an industry leader with a dynamic team behind it.

Based in Berrimah, Northern Territory, Johnny Cool Darwin services all of the Northern Territory and the northern region of Western Australia. Our team is particularly fond of remote work, and is proud to service areas that others may not reach.

We believe in looking after our employees and clients, while making a positive impact in local communities.

We are proud members of:

**CLUB IICLIPSAL**

**Chamber of Commerce**  
NORTHERN TERRITORY

**NAWIC**  
THE NATIONAL ASSOCIATION OF  
WOMEN IN CONSTRUCTION

**MASTER BUILDERS**  
NORTHERN TERRITORY



# Services



## Design and Installation

We are able to design and install a range of systems to suit individual needs. These include:

- ▶ Electrical design and installation
  - ▷ Electrical wiring
  - ▷ Electrical ground works
  - ▷ Data cabling
  - ▷ Power saving LED lighting systems
- ▶ HVAC design and installation
  - ▷ Domestic, commercial and industrial air conditioning
  - ▷ Refrigeration systems including cool rooms, water chillers, ice machines, commercial fridges and freezers
- ▶ Generator and fuel system design, manufacture and installation
- ▶ Sheet metal and ductwork design, manufacture and installation



## Maintenance and Repairs

We are proud to offer after installation maintenance and repairs, and we are happy to take on maintenance and repairs on projects installed by others. Our services include:

- ▶ After hours service with a team on call 24/7
- ▶ Test and tag of electrical appliances and equipment
- ▶ Thermal imaging/scanning and reporting
- ▶ Full inspection and dilapidation reporting on switchboards and electrical equipment
- ▶ Air conditioning and refrigeration diagnostics/troubleshooting and repairs
- ▶ Air conditioning and refrigeration routine maintenance and cleaning
- ▶ Fujitsu Warranty Specialist
- ▶ Daikin Warranty Agents (limited to commercial clients only)
- ▶ Mitsubishi Heavy Industries Warranty Agents



## Management

We also offer project management services and long-term contract services so you can rest assured your system will be overseen by experienced technicians and team leaders.



# Key Strengths



## Reliability

We believe in our products, team and the services we deliver. Our clients can count on us not just at the design and install stage, but beyond. Ongoing maintenance and after sales care is a strong feature of our business.



## Adaptability

Our team is trained in a variety of skills and has expert knowledge across a range of areas. This means we are flexible and able to adapt to projects of different sizes and needs.



## Personability

We are a people-focused business. This means our staff is our priority. We take care of them so they can be in a good head space to take care of your work. The relationships we build with staff and clients are extremely important to us.



## Innovative

We encourage forward-thinking and innovation. If we can find better and more efficient solutions, we will implement them. We believe in creating an environment where staff are encouraged to think outside the box in order to deliver better products and service.

# Approach & Values

At Johnny Cool Darwin, all projects are completed with our values at the forefront of every interaction because we care about our work, our clients and each other.

Quality

Reliability

Teamwork

Inclusivity



# Our Team

Johnny Cool Darwin is led by a team of industry professionals who aim to foster team work and innovation. We are a diverse and inclusive workplace and believe in championing the unique qualities of all employees so that we can build a richer community. We believe that our workshops and work sites should be fun and safe, and reflect the communities we serve.

Our growing team includes engineers, HVAC technicians, electricians, plumbers, sheet metal workers, apprentices and administration staff.

Johnny Cool aims to continue growing our team and breaking stereotypes through a range of proactive measures including:

- ▶ **Membership and sponsorship of National Association of Women in Construction (NAIWIC):** We believe women have a lot to offer the industry and want to play a part in encouraging and supporting them.
- ▶ **Employment of new apprentices:** Our aim is to employ two new apprentices every year, building a stronger network of tradespeople into the future. We will be looking for enthusiastic people willing to learn and are not burdened by stereotypes of what a typical apprentice might look like. All people are welcome to apply.
- ▶ **Upskilling of staff:** We are committed to upskilling our current staff, not only to meet regulatory requirements but to give back to our employees and give them opportunities. This might involve paying for them to do courses, obtain tickets or gain licences. Recently we have helped our receptionist gain her forklift ticket, two other staff gain their confined spaces ticket and three other staff gain their split system installer ticket.



### **Leisha Armstrong** **Director**

A professional Commercial Manager, Leisha is driven by results with strong stakeholder engagement, risk management expertise and financial controller experience. She is responsible for executing commercial activities including sales, marketing, business development and human resources.

As Johnny Cool's leader, Leisha is dedicated to improving the organisation's financial, operational and strategic position, while nurturing a skilled and well supported team.



### **Trevor Gardiner** **HVAC Project Manager**

With over 40 years as a mechanical engineer, Trevor has a wealth of knowledge in designing systems for small residential to large scale commercial construction and industrial fit outs. He has worked in Asia and the Middle East for multinational companies and brings a unique perspective to the team due to this experience.



### **Corey MacDonald** **Electrical Supervisor**

Corey is our electrical supervisor with close to 15 years trade experience. While most of his time is now spent quoting projects and overseeing them, he has led some of our proudest handovers including the Cullen Bay Revitalisation project, the Fortescue Metal Group Eliwana Rail Camp and the New Attack Wharf Substation at the Larrakeyah Defence Base.





# Community

At Johnny Cool Darwin, we believe in giving back to the community. Our staff all live in Darwin, with many being long-time residents. We use our position to help others and lead by example. Some of the ways we have been involved in the community include:

- Variety – the Children's Charity NT
- Palmerston Children's Christmas Party
- RSPCA – Save the Paws Ball Sponsor
- NAWIC (National Association of Women in Construction) – 2023 Crystal Vision Award Sponsor
- Donations to a variety of local sporting organisations eg Murdie Brothers racing, Dick's Run and fishing competitions

# Process

At Johnny Cool Darwin, our business process is centred on personalised service.



## 1. Listen

We listen to the client's needs and work with their budget to deliver the outcome they are after.



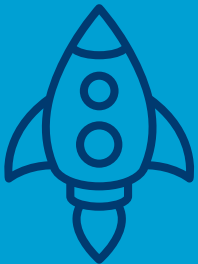
## 2. Collaborate

We involve our clients in the design stage of a project by consulting them and ensuring that our proposal is the best approach.



## 3. Communicate

We believe in communicating openly with clients throughout a project so they are always informed.



## 4. Deliver

We deliver an incident-free, on-time, in-budget result.



## 5. After Care

We continue to communicate with clients and provide after service maintenance and repairs.



# Projects



## Construction of Yutjuwala Djiwarr (Little Heaven) Nhulunbuy Aged Care Facility Mechanical Services

**Client:** Scope Building NT

**Contract Value:** \$850K

Yutjuwala Djiwarr is a 33-bed aged care facility which reached completion in early 2023. “Developed in consultation with the Yolngu community, [Yutjuwala Djiwarr](#) is the first culturally appropriate residential aged care facility and future dialysis unit in Nhulunbuy, East Arnhem Land. It supports senior Territorians to age where they have lived, worked and raised their families, helping residents to maintain their strong connections with Country”.

Johnny Cool Darwin delivered the mechanical scope on this project, which included:

- ▶ Supply & installation of 20 VRF (Variable Refrigerant Flow) systems with over 60 head units to accommodation areas
- ▶ Supply & installation of 6 split ducted systems to kitchen, dining, dialysis & administration areas
- ▶ Exhaust systems to laundry and store areas throughout the complex
- ▶ Supply & installation of kitchen canopies and make up air systems to kitchen area
- ▶ Manufacture & installation of all sheet metal and ductwork
- ▶ Provision of Building Management & Communication system, metering and alarms, including remote access to Mechanical Services
- ▶ All associated mechanical electrical works
- ▶ Project Management & Preparation of Construction and As Installed drawings
- ▶ Section 40 certifications for compliance with Federal Government requirements, BCA and Australian Standards
- ▶ Warranty and Defect Liability Maintenance for 12 months post handover



## Larrakeyah Defence Precinct – Construction of Attack Wharf Substation 2023

**Client:** East Arm Civil

**Contract Value:** \$1.9m

This project included the complete package of works for the new substation, from demolition of existing services and provision of new services through to final finishes and FFE including all necessary services up to work package boundary. Johnny Cool Darwin was awarded the project under East Arm Civil in October 2021. Final project handover occurred in July 2023 on schedule.

- ▶ Supply and installation of the following in-ground conduits from inside building to a maximum of 1 metre outside building footprint, to connect to existing Site-Wide Civil & HV project conduits:
- ▶ Supply and installation of 275KVA Generator, load bank & 390L base tank, including manufacture and installation of exhaust from Turbochargers to the silencer and exhaust from silencer outside building (2538mm total).
- ▶ Supply and installation of fuel lines from Pump Skid to Generator.
- ▶ Supply and installation of MSB 1 & MSB 2, sub mains cabling, distribution boards and general power outlets
- ▶ Supply and installation of cable tray reticulation including ceiling mount & in-floor trench.
- ▶ Supply and installation of earthing
- ▶ Supply and installation of the lighting with Dynalite lighting control throughout the building.
- ▶ Installation of BMS cabling
- ▶ Design, manufacture and installation complete fuel system including; Skid frame, dual wall HDPE supply and return pipes from the Bulk tank to the Generator room, 304 Stainless Steel fuel lines, fuel polishing unit and Generator.



## Cullen Bay Revitalisation Project 2021

**Client:** Cullen Bay Marina Management Corporation

**Contract Value:** \$1.2M

Johnny Cool Darwin worked in conjunction with 3 builders simultaneously to deliver the electrical services for the Cullen Bay revitalisation project.

The electrical scope delivered included demolition of existing services. We also provided temporary power and generators for light towers as we delivered the project.

The project which took place over 18 months included the successful delivery of the following:

- ▶ Extensive trenching and excavation works
- ▶ Supply and installation of new light bollards and poles, Strip lights, seat lighting and arbor lighting
- ▶ Supply and installation of specialised light fittings to handrails
- ▶ Toilets
- ▶ Seat lighting
- ▶ Pergola with Arbor lighting



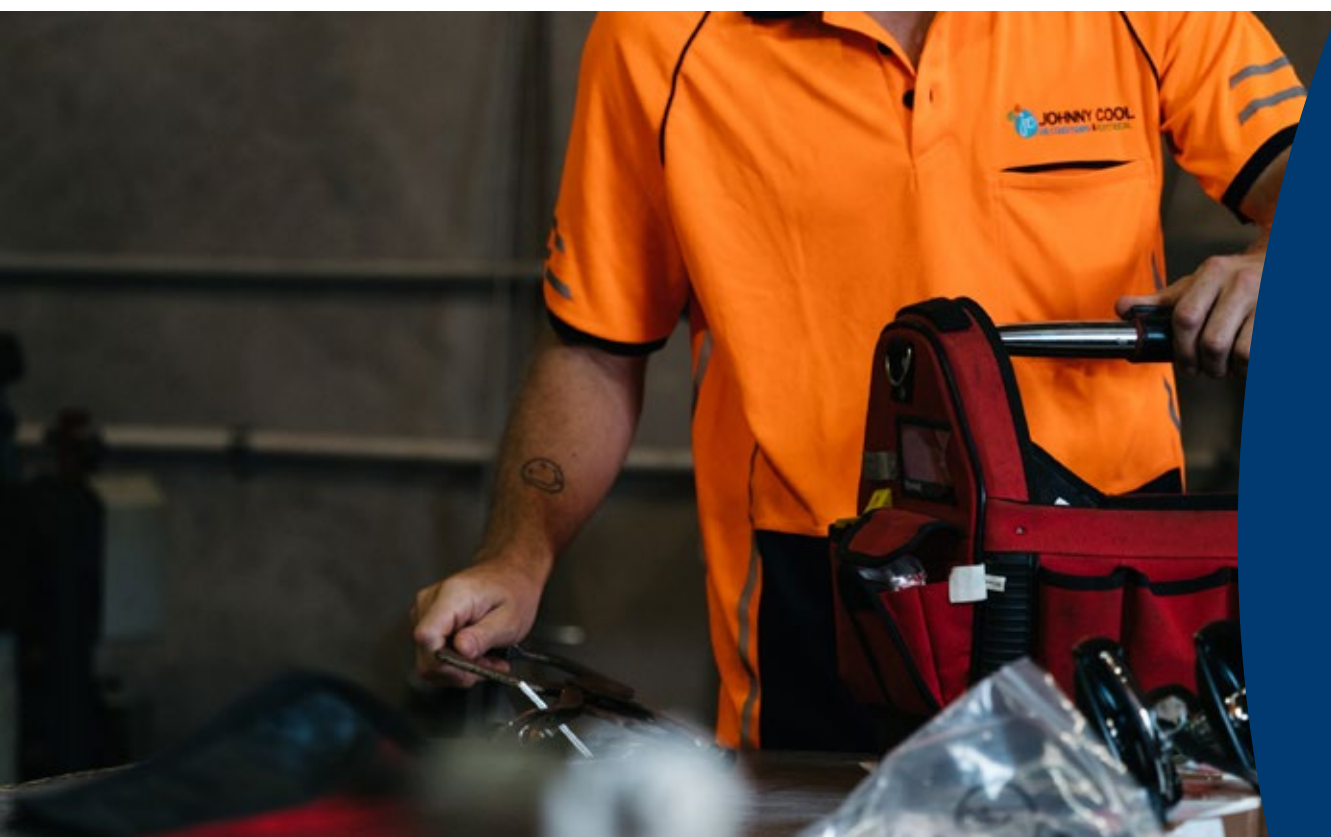
## National Critical Care Trauma Response Centre 2019

**Client:** Jaytex Construction

**Contract Value:** \$600K

Johnny Cool Darwin worked under principal contractor Jaytex Developments to deliver a full scope of electrical services.

- ▶ Electrical design and engineering
- ▶ Mains and submains
- ▶ Switchboard
- ▶ Fans
- ▶ Internal and external lighting
- ▶ 400kVa Kohler stand-by generator





# Awards

- ▶ Director Leisha Armstrong – Winner of the 2022 NAWIC Crystal Vision Award NT.
- ▶ Finalist at Master Builders Excellence in Building – Subcontractor of the Year 2020

## Testimonials

“I have used the services of Johnny Cool since 2019 at both Cazalys Palmerston Club, and the Palmerston Golf & Country Club. Since we have engaged their services, I have found them to be extremely efficient, professional and courteous. Most importantly, our air-conditioners don't break down at inconvenient times. Johnny Cool also provides excellent after hours service for those times that things do go wrong.”

– **Matthew Hewer, General Manager (Cazalys Palmerston Club)**

We have been using the services of Johnny Cool for our Darwin based stores since June 2022. They look after all our refrigeration and HVAC needs. I have found their service to be prompt and reliable, and more than able to meet our needs so far. They have been to jobs on time and provide a great after hours response. They have been able to give reliable advice to me on the best way to repair and service our equipment to ensure we have minimum down time and costs reduced.

– **David Flack, SA/NT State Manager (Hungry Jacks)**

Our practice has worked with the team at Johnny Cool for more than ten years. Johnny Cool's professionalism in delivering projects has ensured that our clients are provided high quality work, on time and on budget. Johnny Cool's willingness and ability to liaise with our engineers and the client representatives has always allowed for a professional and fluent working relationship.

– **Graham Heaslip, Director (Ashburner Francis Consulting Engineers)**

We use JCD for our commercial and domestic building works and also my personal properties. Great service and value for money.

– **Stuart Rokahr, General Manager (Scope Builders)**



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**We're confident that Johnny Cool Darwin can meet and exceed your project expectations. We look forward to partnering with you.**





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